

SPARETECH is like Amazon – but for industrial spare-part-management.

With our platform, we are going to revolutionize how master data and spare part sourcing is done in the future. Besides, we contribute a valuable puzzle piece to the Industry 4.0-vision of a digital twin.

To cope with this challenge, we are using cutting-edge languages, technologies and tools from the field of semantical data management, big data and automated data processing.

**To sum it up:  
SPARETECH is a data driven spare part management startup.**

We are looking for a

## **SALES INTERNSHIP | WORKING STUDENT INDUSTRY 4.0 STARTUP**

### **YOU ARE EAGER TO...**

- Develop and implement our customer touchpoint process
- Implement a CRM system (e.g. Zendesk, Pipedrive, SugarCRM)
- Create customer specific sales presentations and info packages
- Prepare and participate in network events and fairs
- Develop and implement a monthly sales report

### **YOU CAN COMPLETE OUR TEAM WITH YOUR...**

- Practical experience in b2b sales business and CRM systems
- High level of independency
- Interpersonal communication and presentation skills (German & English)
- Strategic and analytical thinking and strong implementation skills

### **HOW WE CAN MAKE YOUR DECISION EASIER...**

- Dynamic and young international team
- Positive forward-thinkers and anti-bullshitters
- Startup environment with open mindset and space to realize your ideas
- An experienced leadership team that cares about your personal development

### **INTERESTED? CONTACT US**

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