

## WHO WE ARE

SPARETECH is a SaaS enabled Marketplace for industrial spare parts. Our customers (i.e. PORSCHE, VW) use our system to easily identify and purchase spare parts for their machines. We accomplish this by working with a data-aware modern technology stack with the aim of providing our customers with the world's first-ever information retrieval system for machine spare parts.

## TRUSTED BY

PORSCHE

VOLKSWAGEN

SIEMENS



FESTO

# SALES INTERNSHIP

WORKING STUDENT INDUSTRY 4.0 STARTUP

## YOU ARE EAGER TO...

- Develop and implement our customer touchpoint process
- Implement a CRM system (e.g. Zendesk, Pipedrive, SugarCRM)
- Create customer specific sales presentations and info packages
- Prepare and participate in network events and fairs
- Develop and implement a monthly sales report

## YOU CAN COMPLETE OUR TEAM WITH YOUR...

- Practical experience in b2b sales business and CRM systems
- High level of independency
- Interpersonal communication and presentation skills (German & English)
- Strategic and analytical thinking and strong implementation skills

## HOW WE CAN MAKE YOUR DECISION EASIER...

- Dynamic and young international team
- Positive forward-thinkers and anti-bullshitters
- Startup environment with open mindset and space to realize your ideas
- An experienced leadership team that cares about your personal development

## INTERESTED? CONTACT US

- Lukas Biedermann (Co-Founder) [recruiting@sparetech.io](mailto:recruiting@sparetech.io)